

Don Johnson

Pittsford, NY 14534

PROFILE

- Successful entrepreneur and small business owner with over 25 years experience in the travel and aviation industry
- Strong and resourceful leader with the proven ability to navigate in a complex, dynamic business environment
- Recognized authority and travel industry spokesperson with aptitude for public speaking and media relations
- Influential community leader with a talent for facilitating communication, building partnerships and forging alliances.

CAREER SUMMARY

PRINCIPAL

Town & Country Travel, Inc., Pittsford, New York

1996 – present

- Own and manage agency specializing in international travel for business and vacation travelers throughout the United States
- Representative office for American Express in Western New York

VICE PRESIDENT

RES Exhibits, LLC

February 2008 – present

- Market Development & Consultant
- Trade show exhibit services and new media technology servicing the defense contractor industry and aviation industry on a global platform

PRINCIPAL

Patriot Sports Management & Consulting

January 2003 – present

- Reseller of NIKE Golf apparel and equipment nationally
- Serve as brand sponsorship broker for professional golfers and events

EDUCATION

Bachelor of Science, Business Administration & Marketing

Rochester Institute of Technology, College of Business

Associates Degree, Accounting

Rochester Business Institute